

**Town of Chatham Budget Summit II**  
**Agenda**  
**September 11, 2012**

1. FY2014 Revenue Projections -
  - A. Overview
  - B. Presentation by Revenue Source
    - i. Tax Revenue
    - ii. Local Receipts
    - iii. Other Available Funds
    - iv. State Aid
  - C. Policy Issues
    - v. Savings/Surplus - Regional School
    - vi. Local Options
      - a. Hotel/Motel
    - vii. Use of Reserves (Free Cash) to Fund FY2014 Capital
      - a. Certified \$1.2m
2. Three-year Budget Forecast Presentation -
  - A. 2 years prior, current year, 2 years future
4. FY2014 Budget Process -
  - A. Calendar
5. Other –
  - A. SRAC Position Paper
  - B. Financial Policies Review
  - C. Follow-up to comments from Budget Summit #1
6. Outcomes – how did we do?
  - A. Better understanding of the Town’s financial condition
  - B. Identify emerging problems before they reach serious proportions
  - C. Identify existing problems might not be aware of
  - D. Present a comprehensive picture of our strengths and weaknesses
  - E. Introduce long-range considerations into the annual budget process
7. Next Steps -